

SPEAKERS

Patrick Santoso, Principal
Axiomatic, LLC

Ted Diers, Watershed Management Bureau Administrator
NH Department of Environmental Services

William Creighton, President
Granite State Minerals, Inc.

John Crooks, Owner
John's Landscaping of Madbury, NH

Bob Taylor, Owner/Operator
Magic Landscaping & Excavating LLC

Caleb Dobbins, State Highway Maintenance Engineer
NH Department of Transportation

Justin Gamester, Vice President
Piscataqua Landscaping & Tree Service

Heidi (Borchers) Lemay, Civil Engineer
Hoyle, Tanner & Associates, Inc.

Thomas Brothers, Technical Consultant
Liberty Mutual Insurance

Phill Sexton, Chief Knowledge Officer & Director of Outreach
Snow and Ice Management Association

Eric Brand, President
P & L Landscaping

Todd Hansen, Owner
Nashua Sand & Gravel

*More detailed information about our speakers and the agenda can be found at:
www.t2.unh.edu/nh-salt-symposium*

*Technology Transfer Center
33 Academic Way
Kingsbury Hall
Durham, NH 03824*



Hosted by:



2nd Annual New Hampshire Salt Symposium

Where commercial salt applicators come to learn about winter property management.



October 21, 2015

Castleton Conference Center
92 Indian Rock Road
Windham, NH



Fees

Includes light breakfast & lunch

Individual: \$99 for payments postmarked on or before 9/30; \$125 for payments after 9/30

Vendor: \$200 before 9/30, \$225 after 9/30**
Includes one individual admission and a 6 foot table space.

**\$25 additional for 3 minutes in Lightning Session to address the Symposium during lunch.

Register Online Today!!

www.t2.unh.edu/attendee-registration-form
www.t2.unh.edu/vendor-registration-form

Registration Fees **MUST** be received by the date of the Symposium or paid at the door.

Payment by credit card is accepted

(please contact us for information)

OR

Make checks payable to:

NH Salt Symposium

And send to:

Technology Transfer Center
33 Academic Way
Durham, NH 03824



Questions?
Contact us:

603-862-2826
t2.center@unh.edu
www.t2.unh.edu

Agenda

8:00 - 8:30 Registration & Vendor Exhibits

8:30 - 8:35 Introductions: *Patrick Santoso, Axiomatic, LLC*

8:35 - 9:00 Opening Remarks

WINTER 2014-2015 RECAP:

Ted Diers, NH Department of Environmental Services

9:00 - 9:45 Panel Presentation and Discussion

STATE OF THE SALT SUPPLY

1. *William Creighton, Granite State Minerals, Inc.*
2. *John Crooks, John's Landscaping of Madbury, NH*
3. *Robert Taylor, Green Magic Landscaping and Excavating LLC*
4. *Caleb Dobbins, NH Department of Transportation*

9:45 - 10:00 *Break: Networking, Vendor Exhibits and Refreshments*

10:00 - 10:45 **Table Discussion**

DEBRIEF OF WINTER 2014-2015

10:45 - 11:15 *Break: Networking, Vendor Exhibits and Refreshments*

11:15 - 12:00 **Keynote Address**

SUSTAINABLE SNOW: WHERE DOES SUSTAINABILITY FIT IN THE SNOW MANAGEMENT BUSINESS AND WHY?:

Phill Sexton, Snow and Ice Management Association

12:00 - 1:00 *Lunch*

12:30 - 1:00 **BRIEF VENDOR 3 MIN. LIGHTNING SESSIONS**

1:00 - 2:00 **Outdoor/Indoor Demonstrations and Presentations.**

Concurrent sessions pick two of the following three ½ hour sessions.

~BRINE MAKING AND LIQUID APPLICATION:
Todd Hansen, Nashua Sand and Gravel

~POROUS PAVEMENT WINTER MAINTENANCE:
Justin Gamester, Piscataqua Landscaping & Tree Service;
Heidi (Borchers) Lemay, Hoyle, Tanner & Associates, Inc.

~SPREADER FINE TUNING:
Eric Brand, P&L Landscaping

2:00 - 2:15 *Break: Networking, Vendor and Exhibits*

2:15 - 2:45 **Presentation**

RISK MANAGEMENT IN SNOW PLOWING

RELATIONSHIPS:

Thomas Brothers, Liberty Mutual Insurance

2:45 - 3:15 **Moderated Group Discussion**

Patrick Santoso, Axiomatic, LLC

The topics may include:

- * Dealing with seasonal hiring issues and employee training
- * Anti-icing vs p re-wetting – why are we not pre-wetting?
- * Salt Applicator Certification fees

3:15 - 3:30 **Salt Shaker Awards**

SALT OF THE EARTH AWARD

For the winter property management professional who best exemplifies a workingman's approach to salt reduction.

SHAKEN NOT STIRRED AWARD

For the James Bond of salt reduction, exemplifying a fearless, confident approach to salt reduction.

SALT-N-PEPPA AWARD

For the winter property management professional exemplifying the best blend of stakeholders in the salt reduction stew.

3:30 – 4:00 **Vendor Raffles and Vendor Exhibits**

